

### **Fast Facts Guide**





# Manheim -Meeting Your Asset Disposal Needs

As an Australian market leader in the provision of automotive and industrial remarketing services, we offer a comprehensive range of asset management and disposal services. With almost 60 years of experience across a broad range of industry sectors, we deliver high quality services on a national and local basis to help you meet your fleet and asset management business objectives.

#### **World Leaders**

We sell nearly 7 million assets around the globe every year. Holding weekly public auctions across our national network we specialise in the disposal of passenger and commercial vehicles, SUV's, motorcycles, trucks, trailers, plant, machinery, equipment, general goods and damaged and abandoned vehicles. You can take comfort from the fact that no matter what assets you have to sell, we have seen them and sold them before.

#### **Trusted Experts**

We provide integrated disposal solutions for a wide range of market segments. Offering assets on behalf of sellers such as federal, state and local government, fleet and leasing companies, rental companies, insurers, finance companies and corporate institutions, our broad range of experience means we have the expertise to meet your disposal needs.

Offering high quality, efficient and effective services we leverage our global strengths to manage all experts of the disposal process for you. We reduce the time, effort and resources you need to devote to selling off your assets.





#### **More Channels to Market**

Selecting Manheim as your disposal partner gives you access to Australia's largest range of auction and direct sales channels to market your assets. By offering you a multi-channel sales solution to our large public and trade buyer base located around the country, we can sell your assets faster, easier and for higher prices. Let us create the right sales channel strategy to meet your exact disposal needs.

## **Connecting Buyers and Sellers**

Connecting buyers and sellers is our business. Representing such a diverse mix of customers and a wide range of assets, we attract over 850,000 visitors to our sites each year and more than 600,000 online visitors to our website each month. With so many buyers choosing to buy at Manheim, you can be assured that competition for your assets will be high and prices will be maximised.

### **Integrated Remarketing Solutions**

Each Manheim location offers you a complete suite of products, services and sales channels to fully cater for your disposal needs. Backed by years of experience and industry leading technology platforms, just some of the solutions we can provide are:

- In-lane and online auctions
- BuyNow retail sales channel
- Novated Lease disposals
- Prestige and special event auctions
- Local council abandoned vehicle programs
- Tenders and Expression of Interest programs
- Dealer services
- RealVal (valuation and wholesale stock management tool)
- Transport solutions (via our automated and trackable online management system)
- Long and short term storage
- Inspections and imaging
- Detailing and rectification
- Valuations and disposal advice

#### Global Resources; Local Expertise

Globally Manheim has been the leading provider of remarketing services since 1945. Pioneering in-lane vehicle auctions and innovating online digital auctions, we provide end to end disposal solutions for customers around the world.

Manheim is a division of Cox Automotive, a leading provider of products and services that span the automotive eco-system worldwide. Cox Automotive is a subsidiary of Cox Enterprises, one of the largest privately held firms in the world.

With operations located around Australia, locally we have the facilities in place to provide you with fully managed remarketing solutions. Nationwide or state based, our leading edge services are designed to meet your disposal objectives.





Adelaide	+61	8	8200 9900
Auckland	+64	9	918 0500
Brisbane	+61	7	3868 9999
Darwin	+61	8	8947 0378
Hobart	+61	3	6263 3833
Melbourne	+61	3	9922 6555
Newcastle	+61	2	4904 8700
Perth	+61	8	9267 8888
Sydney - Moorebank	+61	2	8778 2700
Sydney - Smithfield	+61	2	8786 4600
Townsville	+61	7	4774 8777

