



# **Auction Data Analytics**



#### **Australia**

Total Unique Buyers: 800 Total Lots Sold: 1528

**Sale Type:** 

BidNow 1109

Direct 51

Simulcast 344

Tender 24

#### **New Zealand**

Total Unique Buyers: 227
Total Lots Sold: 335

Sale Type:

BidNow 335

#### www.manheim.com.au

Total pageviews: 5,694,383

Users: 266,662

#### www.manheim.co.nz

**Total pageviews: 1,040,826** 

Users: 36,733

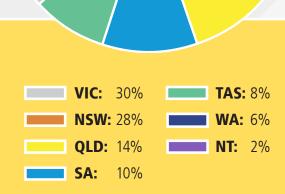












## **Industry Update**

The Industrial business unit continues to be a strong performer within the wider Manheim auctions business in Australia, but there are looming clouds for much of the industrial sector due to weather patterns, economic uncertainty, interest rates, and the reduced instant asset write-off cap.

After two very strong years for agriculture, the Australian government expects broadacre farm incomes to fall as much as 41% in 2023–24 due in part to drier conditions from the recently declared El Niño event, and lower commodity prices.

We note the continuing decline in new tractor sales across 40hp to 200hp models in Australia — down 23% year-to-date according to the Tractor and Machinery Association after a few bumper years, with 2024 likely to see the quieter market continue. Further, there's been a noted uptick in producers seeking sell down assets which should in time see more supply of second-hand tractors, headers and tillers, and a subsequent knock-on to robust prices. Expect to see increasing availability of older and higher-usage assets.

The civil construction sector is being impacted by the ongoing government review into its infrastructure investment pipeline, as such buyer demand for civil equipment remains mixed. Quality loaders are very much in demand, whilst excavator pricing is softening. Buyer enquiry and pricing for mining class equipment is trending upward in the last 6 weeks.

New heavy trucks sales are up 18.8% this year (to the end of September) but parts shortages and biosecurity-linked quarantine issues linger, new build lead time remains in the 12-18 month window. Kenworth lead the new truck sales volume, with Volvo and Isuzu next in line.

Many trailer and body builders also have long backlogs — as such, demand for late model transport assets remains strong now and into the foreseeable future, auction prices remain strong. On the other hand, older transport assets are getting slightly more difficult to move and prices are plateauing, finance approvals are becoming more rigid.



# **National Transport - Heavy Trucks**



#### **Auction Results:**

Unique bidders online: 180 Individual bids received: 3.456

### **Website Stats:**

**Total Pageviews:** 23,000 4,263 Users:

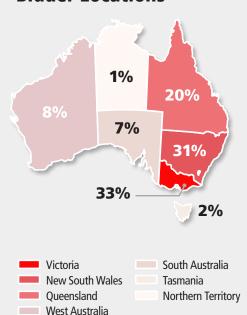
2016 Kenworth K200 Tipper 652.035 Kms **Sold for \$200,000** 

2016 Kenworth K200 Tipper 789,472 Kms 19,390 Hrs **Sold for \$185,000** 



2016 Kenworth K200 Tipper 758,797 Kms 19,461 Hrs **Sold for \$170,000** 

#### **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2015 Isuzu FVZ Tow Truck (Tilt/Slide) 429,959 Kms **Sold for \$160,000** 



2018 Scania G480 Prime Mover 353,562 Kms 932 Hrs **Sold for \$132,000** 



2017 Volvo FH13 6X4T Prime Mover 584.367 Kms **Sold for \$132,000** 



2014 Isuzu FVL Curtainside 257,857 Kms **Sold for \$111,500** 



65,799 Kms 1,250 Hrs

2016 Isuzu FSR 120-260 Curtainside **Sold for \$101,500** 



2015 Iveco Acco Garbage Compactor (Side Load) 153,771Kms 11,699 Hrs **Sold for \$86,500** 

# **National Transport - Light Trucks**



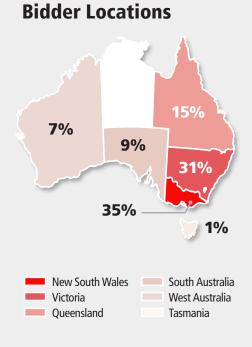
#### **Auction Results:**

Unique bidders online: 215 Individual bids received: 2,295

#### **Website Stats:**

Total Pageviews: 19,469 Users: 3,142

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<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2018 Fuso Canter 515 Catering /Food Truck 6,099 Kms **Sold for \$64,750** 



2017 Isuzu NPR Tipper 123,159 Kms **Sold for \$64.750** 



2019 Toyota Hiace H300 Van 109,882 Kms **Sold for \$38,000** 



2007 Isuzu NPR300 Jetwave Unit 92,377 Kms **Sold for \$33,750** 



2019 Fuso Canter Tipper 108,369 Kms **Sold for \$32,930** 



2021 Fuso Canter Tipper 32,349 Kms **Sold for \$31,250** 



2016 Hino 300 Tray 221,528 Kms **Sold for \$30,750** 

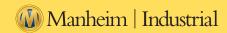


2017 Isuzu NNR Tray 108,030 Kms **Sold for \$30.750** 



2020 Mercedes-Benz Sprinter Van 106,798 Kms **Sold for \$30,500** 

# **National Transport - Trailers**



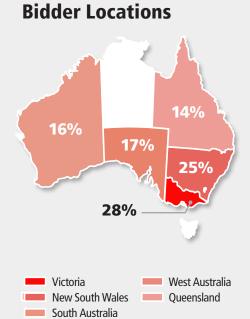
#### **Auction Results:**

Unique bidders online: 81 Individual bids received: 963

### **Website Stats:**

Total Pageviews: 10,626 Users: 2,455

## **-**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2019 Vawdrey VB S3 B Refrigerated Curtainside 3,664 Hrs **Sold for \$125,000** 



2019 Vawdrey VB S3 A Refrigerated Curtainside 4,033 Hrs **Sold for \$125,000** 



2008 FTE Triaxle Pantech 50,803 Hrs **Sold for \$31,000** 



2007 Tieman 45,000L Tanker (Fuel) **Sold for \$30,000** 



2007 Tieman 45,000L Tanker (Fuel) **Sold for \$30,000** 



2007 Tieman 45,000L Tanker (Fuel) **Sold for \$30,000** 



2007 Tieman 45,000L Tanker (Fuel) **Sold for \$30,000** 



1999 Topstart TRI Drop Deck Curtainside **Sold for \$23,000** 



2003 MBM4 Beavertail Plant Trailer **Sold for \$19,250** 

# **National Civil, Construction Earthmoving & Mining**



#### **Auction Results:**

Unique bidders online: 211 Individual bids received: 2,146

#### **Website Stats:**

Total Pageviews: 23,842 Users: 4,393

Hitachi ZW370-5B Loader (Front End) 7,044 Hrs

**Sold for \$160,000** 



2014 Caterpillar D6T - LGP Bulldozer 8,367 Hrs

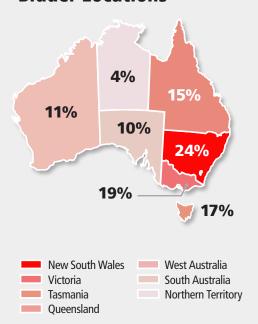
Sold for \$142,000



Kobelco SK135SR Excavator 7606 Hrs

Sold for \$43,500

#### **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2012 Hyster H12XM-2 Forklift (GP) **Sold for \$93,250** 



2017 JCB 540-140 HV Turbo Telehandler 1,946 Hrs

**Sold for \$83,000** 



2020 Atlas Copco E-air V1100 VSD Compressor (Industrial) **Sold for \$80.000** 



2012 Ditch Witch JT2020 Directional Drill 2,713 Hrs **Sold for \$64.250** 

1,904 Hrs **Sold for \$62,250** 



Sumitomo HA609-8 Paver **Sold for \$55,000** 

## **National Council & Government**



#### **Auction Results:**

Unique bidders online: 302 Individual bids received: 2,938

#### **Website Stats:**

Total Pageviews: 44,074 Users: 6,912

2009 Mack CMMR Water Cart 310,595 Kms **Sold for \$103,250** 



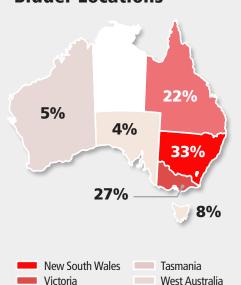
2011 Grove RT540E Crane (Rough Terrain) 1,091 Hrs **Sold for \$101,250** 



2013 Isuzu FSR700 EWP (Truck Mounted) 78,875 Kms 6,960 Hrs **Sold for \$85.030** 

### **Bidder Locations**

Queensland



South Australia



2012 Volvo FE Garbage Compactor (Rear Load) 136,119 Kms **Sold for \$68,000** 



2013 Iveco Daily 55-170 4X4 Tray 55,251 Kms **Sold for \$56,000** 



2012 Isuzu FRR600 Bitumen Patcher 178,392 Kms 10,938 Hrs **Sold for \$52,000** 



2008 Isuzu NQR459M Service Truck 8,574 Kms 381 Hrs

**Sold for \$39,750** 



2017 Bobcat T590 Skid Steer 4,478 Hrs

**Sold for \$36,500** 



2013 Toro Workman ATV Tipper 1,527 Hrs

**Sold for \$15,500** 

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# **National Agriculture**



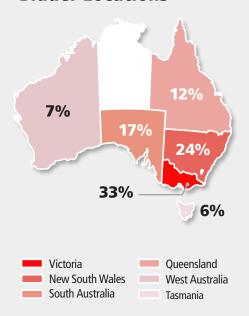
#### **Auction Results:**

Unique bidders online: 200 Individual bids received: 2,483

### **Website Stats:**

Total Pageviews: 17,381 Users: 5,292

#### **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2022 New Holland CR8.90 Harvester and FD145 Flex Draper 529 Hrs **Sold for \$660,380** 



2014 John Deere S680 4WD Harvester and 640D 2,173 Hrs **Sold for \$238,500** 



2012 John Deere 8310R Tractor 7,336 Hrs **Sold for \$180,400** 



2017 John Deere 8320R Tractor **Sold for \$135,300** 



2015 New Holland NH T7 220 A/command Tractor 10,318 Hrs **Sold for \$65,250** 



2009 New Holland CX8080 Honeybee 94C 36FT Harvester (Grain) 2,650 Hrs **Sold for \$62,500** 



2015 New Holland Big Baler 1290 Large Square Baler 28,000 Hrs **Sold for \$52.800** 



2019 John Deere 460R Premium Hay Baler 3,700 Hrs **Sold for \$40.010** 



2005 Case IH MX285 Tractor **Sold for \$32,000** 

## **National Horticulture Auction**



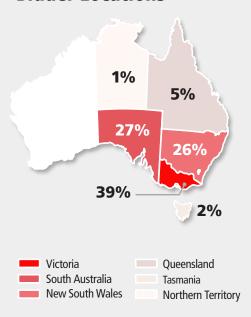
#### **Auction Results:**

Unique bidders online: 257 Individual bids received: 3957

#### **Website Stats:**

Total Pageviews: 30,935 Users: 4,719

#### **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2018 JCB 531-70 Agri Super Telehandler 3,614 Hrs **Sold for \$69,500** 



2016 OMC Sprint NUT Shaker 2,219 Hrs **Sold for \$60,000** 



Daking Welders/Fabrication Trailing Rock Picker **Sold for \$55,250** 



Massey Ferguson 5420 Dyna 4 Tractor 696 Hrs **Sold for \$50,500** 



Fendt 210 Vario 4,015 Hrs **Sold for \$50,000** 



2017 John Deere 5105M MFWD Tractor 1,990 Hrs **Sold for \$47,500** 



John Deere 5100GF MFWD Tractor 2,247 Hrs **Sold for \$39.000** 



Jack Rabbit Wedge Reservoir Cart **Sold for \$30,000** 



2006 Grimme GL 36 T Trailing 6 Row Potato Planter **Sold for \$27.500** 

## **Unreserved B-Double Curtainside Trailers Clearance**



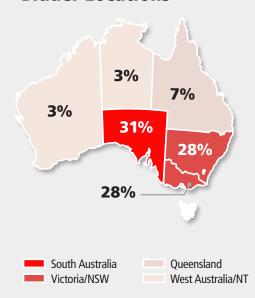
#### **Auction Results:**

Unique bidders online: 29 Individual bids received: 996

#### **Website Stats:**

Total Pageviews: 6,006 Users: 3,706

#### **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2006 Vawdrey VB A & B Curtainside Combo SOLD AS A PAIR **Sold for \$75.500** 



2008 Vawdrey VB A & B Curtainside Combo SOLD AS A PAIR **Sold for \$79,750** 



2008 Vawdrey VB A & B Curtainside Combo SOLD AS A PAIR **Sold for \$78,750** 



2006 Maxitrans ST3 A & B Curtainside Combo SOLD AS A PAIR **Sold for \$75,250** 



2008 Vawdrey VB A & B Curtainside Combo SOLD AS A PAIR **Sold for \$77.750** 



2005 Maxitrans ST3 A & B Curtainside Combo SOLD AS A PAIR **Sold for \$73,000** 

# **New Zealand Monthly Truck, Machinery & Industrial**

## **Social Media Posts and Advertising**









2020 JCB 531-70AS Telehandler **Sold for \$80,466** 



2015 Western Star 4884FX Logging Truck **Sold for \$67,674** 



2011 Komatsu PC130-8 Excavator **\$66,047** 



2007 Patchell 5A Logging Trailer **Sold for \$50,000** 



2018 Bobcat E50 Mwea Excavator **Sold for \$42,547** 



2000 MackCH688 MWEA Tipper Truck **Sold for \$42,365** 



2017 John Deere 6130r Tractor FEL **Sold for \$36,700** 



2013 Sterling Elite Explorer Caravan **Sold for \$35,150** 



2005 Timberjack 1710 MFEA Forwarder **\$30,000** 

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