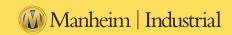




Auction Data Analytics



Australia

Total Unique Buyers: 1826 Total Lots Sold: 4376

Sale Type:

BidNow 2929 22 Direct Simulcast 1334

Tender 91

New Zealand

Total Unique Buyers: 346 Total Lots Sold: 495

Sale Type: BidNow 495

www.manheim.com.au

Total pageviews: 18,955,987 **Users:** 724,636

www.manheim.co.nz

Total pageviews: 2,842,426 **Users:** 96,356





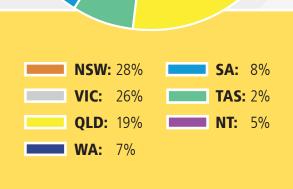












Industry Update

The first quarter of 2024 has yielded what we're calling a market correction across Industrial asset sectors, after unprecedented growth in gross sales values across 2023.

Sales of Civil & Earthmoving equipment remain relatively stable, and Manheim is likewise achieving good levels of enquiry and steady pricing on Mining assets through our venture with Lennon Heavy Equipment. Dealer trade-in stock sits at a high level due to smoother supply chains and reduced new equipment prices, but big projects in the pipeline should bring contractors in particular back into the used market.

However, softening Transport asset pricing has resulted in more trucks and trailers coming through the Manheim auction yards, and clearance rates are the focus of our attention as the market adjusts expectations. Older assets in this class have been the worst hit in from a pricing perspective, and we note headwinds in regard to finance approvals. Vendors must be aware of the shift and come to terms with market values. This all being said, since some new builds still have considerable lead times, later-model and low-kilometer trucks and trailers are still achieving strong results.

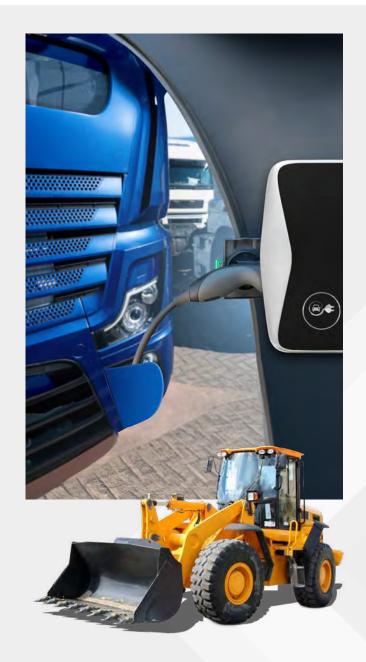
Breaking things down a little further, Kenworth and Volvo lead the heavy-duty market while the Japanese manufacturers Isuzu, Hino and Fuso continue to dominate the lighter markets

We note that Council & Government asset clearance rates remain exceptionally high at around 85% with continued strong pricing, as these departments look to move on ageing fleet created by longer build times and shortages in the supply chain during the pandemic.

This sector is also working under additional government pressure to adopt more fuel-efficient assets, meaning electrification, hybrids, hydrogen fuel-cell etc, and potentially added CAPEX.

Manheim is seeing more work in insolvency-based valuations and the beginnings of increased asset realisation across various industries including transport, mining, agriculture and manufacturing. Corporate insolvency rates are rising in Australia and are expected to increase further into 2024, which is naturally something for Manheim Industrial to keep an eye on. Finance repossessions are likewise trending upward but are not yet at pre-COVID levels.

Small-to medium enterprises dominated corporate insolvencies, with the construction industry receiving the highest number of reports (28%), followed by the accommodation and food services industry (15%). The ATO has reportedly ramped up Federal Court actions to recover \$30 billion in overdue small business tax.



National Transport - Heavy Trucks



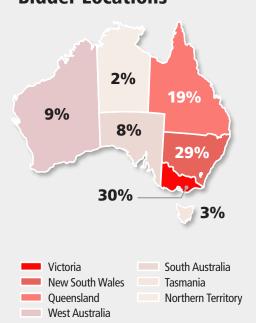
Auction Results:

Unique bidders online: 417 Individual bids received: 7,038

Website Stats:

Total Pageviews: 80,679 Users: 13,706

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2020 Mack Titan 801,824Kms 11,736Hrs **Sold for \$319,000**



Isuzu FVZ 260-300 65,489Kms 4,196Hrs **Sold for \$239,800**



2008 Hino FM500 Tilt & Slide Tray Truck 605,826km **\$81,250**



2022 Mercedes-Benz Actros 263,008Kms **Sold for \$195,000**



2009 Panton Hill Single Axle Horse

Sold for \$175,000



2021 Mercedes-Benz Actros 437,034Kms

Sold for \$170,000



2021 Mercedes-Benz Actros 441,607Kms **Sold for \$170,000**



515,411Kms 7,384Hrs **Sold for \$170,000**



533,993Kms 18,173Hrs
Sold for \$161,250

National Transport - Heavy Trucks





2022 Mercedes-Benz Actros 2663 475,828Kms

Sold for \$160,000



2018 Hino FG500 27,831Kms

Sold for \$150,500



2018 Scania R560 137,260Kms 12,433Hrs

Sold for \$145,000



2016 Isuzu FVL 241,734Kms 8,879Hrs **Sold for \$129,500**



2017 Mack Granite 359,537Kms

Sold for \$123,000



2016 Western Star 6900FXC 192,459Kms

Sold for \$120,000



2019 Western Star 4800FXC 1,029,816Kms 14,981Hrs

Sold for \$115,000



2016 Mack CMHR 976,615Kms 20,569Hrs

Sold for \$110,000



2017 Isuzu FH FVL 240 300 406,905Kms 13,871Hrs

Sold for \$96,750

*Displayed prices are GST inclusive and subject to buyer's premium

National Transport - Light Trucks



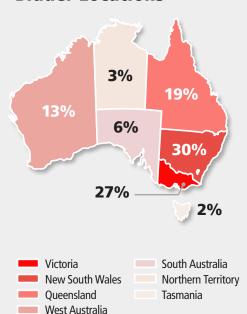
Auction Results:

Unique bidders online: 414 Individual bids received: 5,520

Website Stats:

Total Pageviews: 52,274 Users: 9,452

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2014 Iveco Daily 62,540Kms 1,422Hrs **Sold for \$78500**



2015 Fuso Rosa 169,593Kms **Sold for \$73250**



2015 Fuso Rosa 180,643Kms **Sold for \$73250**



2016 Fuso Fighter 488,634Kms **Sold for \$55250**



489,388Kms **Sold for \$55250**



4,340Kms

Sold for \$51500



2021 Isuzu NPR 45-155 4,569Kms 588Hrs **Sold for \$48250**



2015 Isuzu NPS 177,247Kms 4,640Hrs **Sold for \$45750**



2017 Isuzu NPS 155 119,422Kms 4,062Hrs **Sold for \$43000**

National Transport - Light Trucks





2013 Isuzu NQR 450 144,086Kms **Sold for \$42,000**



2011 Isuzu NQR 86,021Kms 7,246Hrs **Sold for \$40,001**



2018 Toyota Hiace KDH 51,707Kms **Sold for \$38,750**



2017 Hino 300 279,799Kms **Sold for \$38,250**



2019 Fuso Canter 137,861Kms **Sold for \$37,000**



2020 Mercedes-Benz Sprinter 166,051Kms

Sold for \$36,750



2018 Hino 300 135,417Kms **Sold for \$36,250**



2017 Toyota Hiace KDH 87,500Kms **Sold for \$36,250**



205,910Kms 7,847Hrs **Sold for \$36,000**

^{*}Displayed prices are GST inclusive and subject to buyer's premium

National Transport - Trailers



Auction Results:

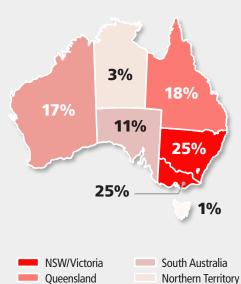
Unique bidders online: 251 Individual bids received: 2,669

Website Stats:

Total Pageviews: 31,225 Users: 7,295

Bidder Locations

West Australia



Tasmania



2018 Howard Porter HP-TRI470

Sold for \$131,000



2018 Howard Porter HP-TRI470

Sold for \$128,500



2018 Howard Porter HP-TRI470

Sold for \$125,000



2022 Freightmaster ST3

Sold for \$100,000



2023 Jamieson Boomer Triaxle

Sold for \$93,250



2022 Maxitrans Freighter

Sold for \$86,000



2022 Maxitrans Freighter

Sold for \$86,000



2022 Maxitrans ST3 Nstch

Sold for \$82,500



2021 Maxitrans ST3

Sold for \$73,000

^{*}Displayed prices are GST inclusive and subject to buyer's premium

National Transport - Trailers





2011 Shermac Engineering Sher

Sold for \$47,500



2010 Terry Brown TB-1-0/3-TD **Sold for \$40,366.97**





1987 Maxi-cube S Tray **Sold for \$31,000**



2011 Tieman 45,000L B-trailer

Sold for \$30,000



2011 Tieman 45,000L B-trailer

Sold for \$30,000



2011 Tieman 45,000L B-trailer

Sold for \$30,000



2008 Krueger ST3 OD

Sold for \$30,000



Sold for \$30,000

*Displayed prices are GST inclusive and subject to buyer's premium

National Civil, Construction Earthmoving & Mining



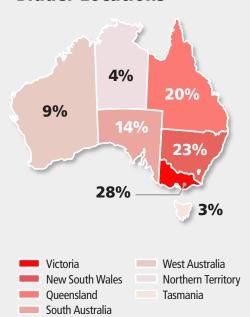
Auction Results:

Unique bidders online: 483 Individual bids received: 5,380

Website Stats:

Total Pageviews: 53,222 Users: 11,026

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2018 Hino FM 500 80,103Kms 999Hrs **Sold for \$331,000**



2018 Bell B30E 4,097Kms 3,908Hrs **Sold for \$260,000**



2019 Ditch Witch JT30 All Terrain 3,023Hrs **Sold for \$220,000**



2012 Franna MAC25 29,100Kms 11,712Hrs **Sold for \$213,000**



2013 Terex/Franna AT2 5,549Hrs **Sold for \$137,000**



20,441Hrs ' **Sold for \$130,000**



2014 Komatsu WA320PZ-6 6,591Hrs **Sold for \$127,000**



2005 Caterpillar 12H 11,215Hrs **Sold for \$115,000**



544Hrs **Sold for \$110,000**

National Civil, Construction Earthmoving & Mining





2017 Kobelco SK135SR-3 3,966Hrs **Sold for \$78,000**



2020 Bobcat E55 16Hrs **Sold for \$68,250**



2011 Caterpillar 972H 30,601Hrs **Sold for \$63,636.36**



2013 Manitou MTX 1440 1,726Hrs **Sold for \$61,750**



2011 Dynapac CA282D 2,840Hrs **Sold for \$42,500**



2,028Hrs **Sold for \$35,000**



Bobcat \$595 735Hrs **Sold for \$30,600**



2014 Atlas Copco Dynapac CC1300 338Hrs

Sold for \$16,000

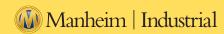


2019 Atlas Copco H250P VSD

Sold for \$10,000

^{*}Displayed prices are GST inclusive and subject to buyer's premium

National Council & Government



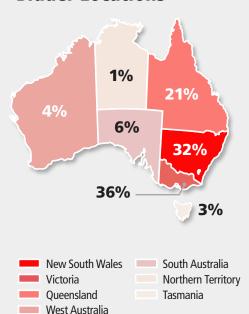
Auction Results:

Unique bidders online: 652 Individual bids received: 7,832

Website Stats:

Total Pageviews: 93,902 19,247 Users:

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2007 Mercedes-Benz Atego Monthly 142,585Kms 8,428Hrs **Sold for \$395,250**



2015 Caterpillar 12M 8,736Hrs **Sold for \$206,000**



2016 Hino FG 500 107,080Kms 221Hrs **Sold for \$173,000**



2020 Caterpillar CW34 190Hrs **Sold for \$161,000**



2017 Hino GH 11,055Kms **Sold for \$128,750**



9,617Kms **Sold for \$126,250**



2008 UD GWB4D 268,837Kms **Sold for \$122,500**



226,125Kms **Sold for \$112,000**



2007 Isuzu FVR950 192,590Kms 4,505Hrs Sold for \$92,250

National Council & Government



*Displayed prices are GST inclusive and subject to buyer's premium



2008 MAN TGM 18.280 159,575Kms **Sold for \$85,250**



Kubota KX080-3 4,503Hrs



2016 Vermeer BC1500 1,922Hrs **Sold for \$50,000**

Sold for \$59,000



2014 Isuzu NQR 450 139,651Kms **Sold for \$44,500**



2008 Isuzu FTR 102,832Kms **Sold for \$44,000**



2007 Fuso Fighter FM600 200,301Kms **Sold for \$43,750**



2010 John Deere 6330 11,175Hrs **Sold for \$42,250**



2012 Massey Ferguson Dyna 4 3,592Hrs

Sold for \$39,000



2011 Traymark Dental VAN

Sold for \$29,250

National Agricultural Auction



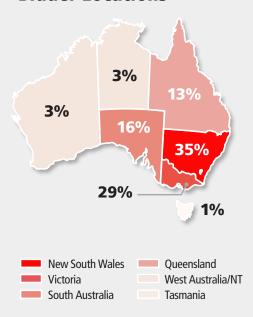
Auction Results:

Unique bidders online: 442 Individual bids received: 6,004

Website Stats:

Total Pageviews: 82,904 Users: 18,980

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2015 Goldacres Crop Cruiser 1,987Hrs **Sold for \$352,000**



2020 Horsch Avatar 12.20 SW

Sold for \$336,600



John Deere \$690 2,495Hrs **Sold for \$330,000**



2017 Miller Nitro 6365 2,286Hrs **Sold for \$330,000**



2012 Case IH 500 Quadtrac 6,404Hrs

Sold for \$320,000



2019 John Deere R4060 6000L x 4,991Hrs

Sold for \$297,000



2017 Case IH 4430 Patriot 3,309Hrs **Sold for \$292,500**



2015 Case IH Steiger 500 Rowtrac 5,930Hrs

Sold for \$275,000



2019 John Deere 8370RT 6,139Hrs

Sold for \$250,000

National Agricultural Auction





2018 Seed Master CT8015 & Nova 820

Sold for \$240,000



2016 Case IH 8240 4WD & Rock Trap 2,918Hrs

Sold for \$209,000



2015 John Deere S680 1,997Hrs

Sold for \$192,500



2014 Case IH Magnum 340 3,492Hrs

Sold for \$171,250



2012 John Deere 8335R MFWD 6,257Hrs

Sold for \$151,000



2003 Case IH STX 375 7,076Hrs

Sold for \$127,750



2019 JCB 541-70 2,739Hrs

Sold for \$92,500



2017 JCB 531-70 2,298Hrs

Sold for \$70,000



2018 Manitou MLT-X625-75H 3,062Hrs

Sold for \$56,250

^{*}Displayed prices are GST inclusive and subject to buyer's premium

National Multi-Vendor Mining Online Auction



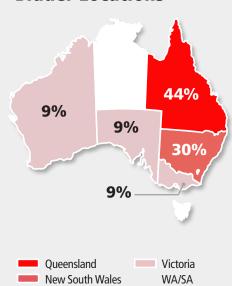
Auction Results:

Unique bidders online: 49 Individual bids received: 477

Website Stats:

Total Pageviews: 20,816 Users: 12,622

Bidder Locations





2019 Caterpillar D8T 10,950Hrs **Sold for \$410,000**



2008 Caterpillar 777F 37,050Hrs **Sold for \$397,500**



2008 Caterpillar 777F 36,661Hrs **Sold for \$367,500**



2019 Caterpillar 938M 3,892Hrs **Sold for \$212,500**



2019 Caterpillar 320 1,638Hrs **Sold for \$155,000**



2,653Hrs **Sold for \$155,000**



Sold for \$40,000



2010 Reestrack Frontier

Sold for \$37,000



6,638Hrs
Sold for \$22,000

^{*}Displayed prices are GST inclusive and subject to buyer's premium

Major Truck & Refrigerated Trailer Dispersal



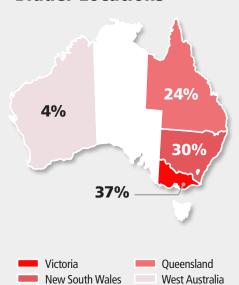
Auction Results:

Unique bidders online: 46 Individual bids received: 802

Website Stats:

Total Pageviews: 26,187 Users: 11,504

Bidder Locations





2022 Kenworth K200 1,891Kms **Sold for \$400,000**



2022 Kenworth T610 160,213Kms 2,137Hrs **Sold for \$310,000**



2022 Kenworth T410 1,922Kms **Sold for \$290,000**



2020 Kenworth K200 463,382Kms 6,528Hrs **Sold for \$270,000**



2018 Kenworth K200 133,833Kms 15,857Hrs **Sold for \$170,000**



2016 FTE 3A - Lead 20,824Hrs **Sold for \$125,500**



2016 FTE 3A - Rear 28,230Hrs **Sold for \$125,500**



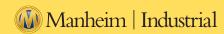
Sold for \$124,000



Sold for \$124,000

^{*}Displayed prices are GST inclusive and subject to buyer's premium

Major Tipper Trailer Combinations Dispersal



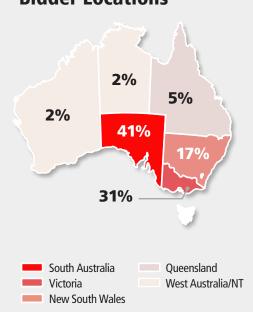
Auction Results:

Unique bidders online: 58 Individual bids received: 606

Website Stats:

Total Pageviews: 16,770 Users: 8,165

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2014 Lusty EMS TRI A&B **Sold for \$230,250**



2016 Maxitrans HXW ST3 A&B

Sold for \$195,500



2017 Maxitrans HXW ST3 A&B

Sold for \$175,250



2017 Maxitrans HXW ST3 A&B

Sold for \$170,250



2017 Maxitrans HXW ST3 A&B

Sold for \$170,000



2011 Maxitrans HXW ST3 A&B

Sold for \$135,000



2014 Maxitrans HXW ST3

Sold for \$84,000



2015 Maxitrans HXW ST3

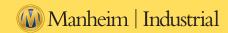
Sold for \$80,250



2011 Maxitrans HXW ST3

Sold for \$61,750

Major Refrigerated Transport Asset Disposal



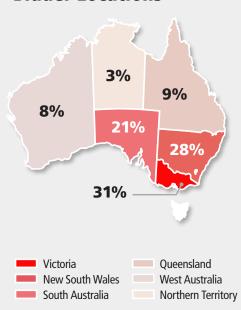
Auction Results:

Unique bidders online: 130 Individual bids received: 5,602

Website Stats:

Total Pageviews: 18,572 Users: 7,998

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



2014 Kenworth T409 SAR 551,359Kms 4,295Hrs **Sold for \$128,700**



2016 Hino GH 281,817Kms **Sold for \$120,000**



2018 Volvo FH 992,116Kms 3,664Hrs **Sold for \$107,600**



2014 Kenworth K200 117,818Kms 18,700Hrs **Sold for \$96,600**



2012 Mitsubishi Fuso Fighter 503,693Kms 21,578Hrs **Sold for \$59,300**



Sold for \$50,700



Sold for \$40,000

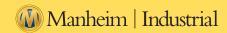


2011 Maxitrans ST3 28,102Hrs **Sold for \$38,100**



2016 Southern Cross Refrigerated 39,535Hrs **Sold for \$27,300**

Premier Agricultural P&E Dispersal Auction



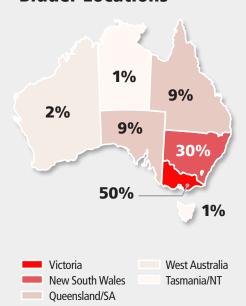
Auction Results:

Unique bidders online: 148 Individual bids received: 1,613

Website Stats:

Total Pageviews: 18,555 7,923 Users:

Bidder Locations



^{*}Displayed prices are GST inclusive and subject to buyer's premium



8,720Hrs





2019 Morris 9550ICT 3 Bin 4,800

Sold for \$165,000



2018 John Deere 1890 40ft 10in Disc

Sold for \$125,500



2022 Brookfield Omnibin OB400

Sold for \$98,750



2007 Case IH Steiger 435 HD 4WD 9,548Hrs

Sold for \$96,000



2018 Toyota 200 Series 150,125Kms

Sold for \$91,000



Caterpillar 299C Tracked 3,180Hrs

Sold for \$85,000



2021 Lemken Gigant 10 1200

Sold for \$82,500



2010 Kenworth T408 SAR 1,278,570Kms

Sold for \$63,800

WA Agricultural Online Auction



Auction Results:

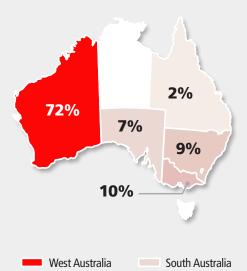
Unique bidders online: 162 Individual bids received: 2,707

Website Stats:

Total Pageviews: 18,313 Users: 4,898

Bidder Locations

Victoria New South Wales



Queensland



2017 John Deere R4045 6,000LT 120ft 4,520Hrs

Sold for \$176,600



2014 Claas 930 Axion FWA Cab 3,881Hrs

Sold for \$154,000



2013 Ausplow D-260-48E 40ft Bar

Sold for \$90,000



2009 New Holland T9040 4WD Cab 4,219Hrs

Sold for \$88,000



2014 AUSPLOW Multistream 18,000LT TBT

Sold for \$80,000



2017 Morris C2 Contour 40ft

Sold for \$44,000



Simplicity 13000 TQL3 3.0 Bin

Sold for \$43,000



2017 Isuzu Dmax Dual Cab 4x4

Sold for \$9,050



Flexi Coil S75 Coil Packer

Sold for \$8,900

^{*}Displayed prices are GST inclusive and subject to buyer's premium

New Zealand Monthly Auctions









1979 General Motors Diesel DFT DFT7036

Sold for \$428,500



2020 UD Trucks CG32420 Quon

Sold for \$152,500



2020 Caterpillar 309CR

Sold for \$102,000



2016 Hino 700

Sold for \$85,500



2023 Ford Ranger Raptor

Sold for \$73,000



2009 Isuzu Forward

Sold for \$71,000



1997 Nissan Condor PK260

Sold for \$61,000



Sold for \$54,500



2008 Isuzu FVZ 1400

Sold for \$53,500

^{*}Displayed prices are GST inclusive and subject to buyer's premium

New Zealand Monthly Auctions





2021 Kenworth T610

Sold for \$47,500



2021 Hitachi ZX26U-5A



2018 Kubota V55-4

Sold for \$45,500

Sold for \$42,750



2017 Yanmar V1055-6

Sold for \$42,500

2023 MAN TGX 26.510

Sold for \$40,000



2016 John Deere 6130R

Sold for \$38,000



2016 Toyota Hilux SR5

Sold for \$34,500



Sold for \$31,000



Sold for \$30,000

^{*}Displayed prices are GST inclusive and subject to buyer's premium

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