



# **Auction Data Analytics**



#### **Australia**

Total Unique Buyers: 867
Total Lots Sold: 1975

## Sale Type:

BidNow 1489

Direct 15

Simulcast 457

Tender 14

### **New Zealand**

Total Unique Buyers: 207
Total Lots Sold: 262

**Sale Type:** 

BidNow 262

### www.manheim.com.au

Total pageviews: 5,694,426

Users: 251,163

www.manheim.co.nz

**Total pageviews: 936,655** 

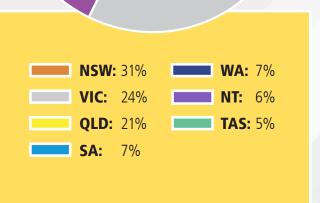
Users: 32,401











November had a solid result again for Manheim Industrial, headlined by a strong increase in sales compared to October, and 5% growth in the number of unique buyers.

The company sold 20% more assets across Australia and New Zealand including light and heavy trucks, trailers, agriculture, earthmoving construction and mining machinery.

We saw commensurate month-on-month increases in bidding activity across the heavy truck (28%), light truck (20%), trailer (31%), and agricultural (6%) sectors.

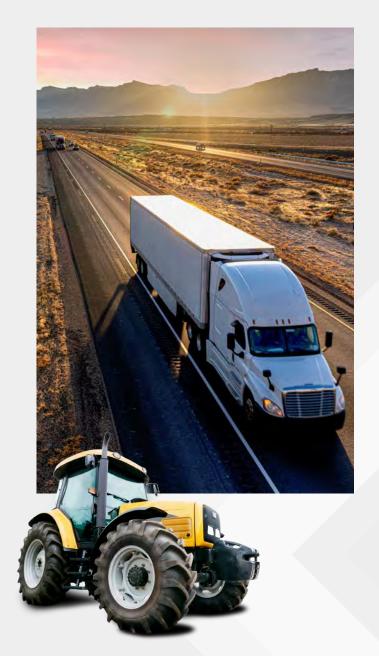
Expectations for the agricultural sector have softened, with the sector broadly expecting a drop in yields from broadacre farm income due to drier conditions caused by an El Niño cycle.

However, rains during November saw the sector show some short-term buoyancy, with increased pageviews and bids on harvesters, balers, seeders, tractors, and mowers. The civil, construction and mining sector is a mixed bag, with plenty of demand for good quality yellow machines due to ongoing shortages of new pieces, and more clarity in regard to the government's infrastructure pipeline.

However, the unfavorable exchange rate and biosecurity issues make importing equipment a challenge, as it has been all year.

The heavy trucking sector is facing headwinds like fuel charges and driver availability, and the availability of more stock has led to some oversupply and a cooling off - more for the older machines with greater hours and mileage.

More generally, there are signs that buyers are putting their wallets down as we hit the end-of-year point, with clearance rates beginning to cool outside the agriculture sector.



# **National Transport - Heavy Trucks**

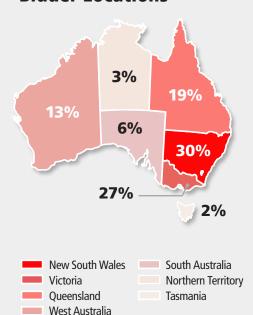


## **Auction Results:**

Unique bidders online: 231 Individual bids received: 3,057

## **Website Stats:**

Total Pageviews: 33,176 Users: 5,295



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2022 Fuso Fighter Tray 88,488 Kms **Sold for \$106,000** 



2022 Fuso Fighter Tray 73,031 Kms **Sold for \$106,000** 



2018 Isuzu FSR140-260 Tipper 189,818 Kms 4,818 Hrs **Sold for \$105,000** 



2018 Volvo FH16 Prime Mover 1,239,628 Kms 17,919 Hrs **Sold for \$92,500** 



2015 Hino 700 Prime Mover 386,537 Kms **Sold for \$92,000** 



2011 Kenworth K200 Prime Mover 827,398 Kms **Sold for \$90,000** 



2011 Isuzu FVZ1400 Tray 134,218 Kms **Sold for \$89,250** 

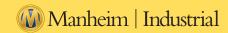


2014 Hino FG500 Tilt & Slide Tray 231,984 Kms 999 Hrs **Sold for \$88.000** 



2018 Mercedes-Benz Actros Prime Mover 476,805 Kms **Sold for \$85,250** 

# **National Transport - Light Trucks**



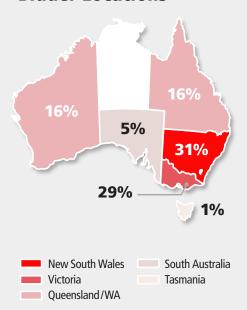
## **Auction Results:**

Unique bidders online: 259 Individual bids received: 2,683

## **Website Stats:**

**Total Pageviews:** 22,405 Users: 4,182

## **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2022 Toyota Landcruiser VDJ79R Tray 1,135 Kms

**Sold for \$120,000** 



2015 Fuso Rosa Bus 141,410 Kms **Sold for \$72,750** 



2021 Fuso Canter Tipper 29.721 Kms **Sold for \$55,000** 



2018 Toyota Hiace KDH Van 50,430 Kms **Sold for \$49,000** 



2018 Fuso Canter Pantech 182,220 Kms Sold for \$42,250



2018 Toyota Hiace KDH Van 44.115 Kms **Sold for \$41,750** 



2020 Fuso Canter Tray 72,337 Kms **Sold for \$39,250** 

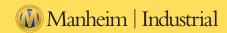


2019 Hino 300 Tray 152,123 Kms **Sold for \$35,750** 



2020 Iveco Daily Tray 56,505 Kms 1407 Hrs **Sold for \$35,000** 

# **National Transport - Trailers**

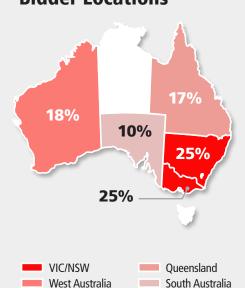


## **Auction Results:**

Unique bidders online: 106 Individual bids received: 1,121

## **Website Stats:**

Total Pageviews: 13,315 Users: 2,916





2015 Dunns Engineering Tri Axle Stock Crate A & B Set **Sold for \$150,000** 



2019 AAA Trailers M45FTADDR Drop Deck Trailer **Sold for \$65,000** 



2003 Marshall Lethlean Tanker (fuel) A&B Set **Sold for \$50,000** 



2011 Maxitrans Maxicube Pantech 26,356 Hrs **Sold for \$35,000** 



2010 Barker ST3 Pantech **Sold for \$35,000** 



2005 Hercules Quad Axle Dog Trailer **Sold for \$33,000** 



1997 Hockney Tanker (Fuel) **Sold for \$22,000** 



1997 Krueger ST-3-35 Drop Deck Trailer **Sold for \$20.000** 



2003 Southern Cross Standard Tandem Axle Flat Top Trailer **Sold for \$19,000** 

<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium

# **National Civil, Construction Earthmoving & Mining**



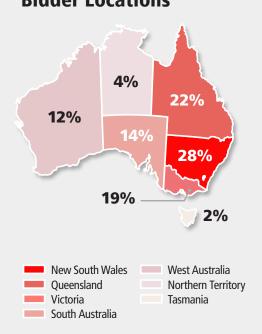
## **Auction Results:**

Unique bidders online: 195 Individual bids received: 1,463

## **Website Stats:**

Total Pageviews: 20,475 Users: 3,677

## **Bidder Locations**



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2018 Isuzu FVZ Water Cart **Sold for \$182,500** 



2021 Case CX145C Excavator 1817 Hrs **Sold for \$98,000** 



2017 Volvo ECR88 Excavator 33.7 Hrs **Sold for \$75,000** 



2013 Caterpillar - USED 311DL-LR Excavator 4897 Hrs **Sold for \$60,000** 



Kobelco SK70SR Hi-Rail Excavator 8100 Hrs **Sold for \$50,000** 



2018 Yanmar V1055--6B Excavator 4651 Hrs **Sold for \$40,500** 



2005 Caterpillar 988G Loader (Wheeled) 18953 Hrs **Sold for \$40,000** 



2014 Bobcat S590 Loader (Skid Steer) 2769 Hrs

**Sold for \$33,000** 



2014 Vermeer VT250D Vacuum Excavator 1537.2 Hrs

**Sold for \$27,600** 

## **National Council & Government**



## **Auction Results:**

Unique bidders online: 284 Individual bids received: 2,326

## **Website Stats:**

Total Pageviews: 41,099 Users: 7,186

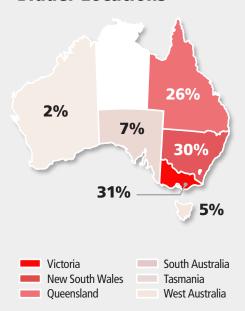
2012 UD PK17-280 Tipper 180,888 Kms **Sold for \$97,750** 



2010 Hino 500 1527 FG8J Sweeper 196,610 Kms 10218 Hrs **Sold for \$96,500** 



2009 Fuso FV500 Tipper 201,748 Hrs **Sold for \$76,000** 



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2009 Hino GT 500 Tipper 128,008 Kms **Sold for \$75,250** 



2015 Isuzu FRR Service Truck 189,926 Kms 3035.8 Hrs **Sold for \$71,750** 



2013 Isuzu FSS550 Dual Cab Tray 32,182 Kms **Sold for \$69,000** 



2014 Vermeer BC1800XL Wood Chipper 2717 Hrs **Sold for \$44,250** 

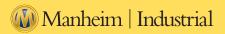


2015 Isuzu NPR Tipper 105,130 Kms **Sold for \$43,500** 



2012 Isuzu NPR Tipper 64,200 Kms **Sold for \$43,000** 

# **National Agriculture**

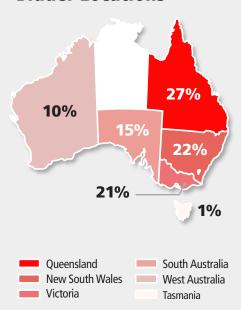


## **Auction Results:**

Unique bidders online: 212 Individual bids received: 3,049

## **Website Stats:**

Total Pageviews: 21,747 Users: 4,569



<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium



2014 Claas 760 TerraTrac Harvester 2129 Hrs **Sold for \$121,000** 



2014 Krone 1290HDPXC Hay Baler **Sold for \$49,000** 



2013 Cross Slot T47FM12 Seeder Bar **Sold for \$40,000** 



Kubota M108S Tractor 4859 Hrs **Sold for \$29,000** 



2019 John Deere 5055E Tractor 765.4 Hrs **Sold for \$28,100** 



Toro Groundmaster 7210 Mower (Ride on) 289 Hrs **Sold for \$21,100** 



Ventrac 4500p Mower (Ride on) 1464 Hrs **Sold for \$20,000** 



2017 New Holland Discbine 313 Mower Conditioner **Sold for \$18,000** 



2019 John Deere 5100GF MFWD Tractor 3492 Hrs **Sold for \$16,500** 

# **UNRESERVED Plumbing Contractor Closure**



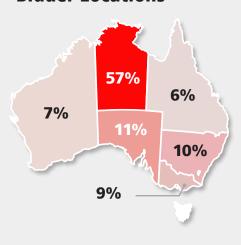
## **Auction Results:**

Unique bidders online: 111 Individual bids received: 2,105

## **Website Stats:**

Total Pageviews: 26,739 Users: 7,626

## **Bidder Locations**



Northern Territory Victoria
South Australia West Australia
New South Wales Queensland



2020 Bobcat E55 Excavator 16.2 Hrs **Sold for \$80,100** 



2008 Toyota Hiace 200 Van 5,504 Kms **Sold for \$74,500** 



2016 Bobcat S590 Loader (Skid steer) 896.4 Hrs **Sold for \$45,500** 



2018 Ford Ranger PX MKIII Utility 65,023 Kms **Sold for \$41,500** 



2019 Bobcat E20 Excavator 175.1 Hrs **Sold for \$30,000** 



1995 International Acco 1850 Tipper 166,091 Kms **Sold for \$28,300** 



2017 Bobcat E20 Excavator 789 Hrs **Sold for \$27.100** 



2010 Olympic Caravans Riverina Classic Caravan **Sold for \$21.600** 



1989 Mitsubishi FM557 Beavertail Tray 340,558 Kms **Sold for \$17,100** 

<sup>\*</sup>Displayed prices are GST inclusive and subject to buyer's premium

# **New Zealand Monthly Truck, Machinery & Industrial**

## **Social Media Posts and Advertising**













2021 Hammar 110S Sideloader **Sold for \$172,000** 



2018 Caterpillar 336F Exacavator **Sold for \$152,000** 



2021 Iveco Stralis Prime Mover **Sold for \$137,000** 



2021 Iveco Stralis Prime Mover **Sold for \$137,000** 



2005 John Deere 700J LGP Bulldozer **Sold for \$121,000** 



2016 Hammar 195S Sideloader **Sold for \$108,000** 



2015 Hino Ranger Tray Truck **Sold for \$79,000** 



1997 Scania 124GB 8X4 Crane Truck **Sold for \$70.000** 



Dynapac CA612PD Padfoot Roller **Sold for \$60,000** 

# **Your Local Manheim Industrial Representatives**





## **Australia**



Danny Amos
National Account Manager, VIC
P: +61 409 757 558
E: danny.amos@coxautoinc.com



Jack Bookham Senior Valuer P: +61 437 163 814 E: iack.bookham@coxautoinc.com



James Daley
Business Development Manager, NSW
P: +61 429 212 229
E: james.daley@coxautoinc.com



Peter Eddy
Business Development Manager, VIC
P: +61 498 003 969
E: peter.eddy@coxautoinc.com



Greg Fisk
Business Development Manager, VIC
P: + 61 478 307 676
E: gregory.fisk@coxautoinc.com



Patrick Fox
Business Development Manager, VIC
P: +61 439 964 613
E: patrick.fox@coxautoinc.com



**Gary Galenson**Business Development Manager, VIC **P:** +61 423 192 674 **E:** gary.galenson@coxautoinc.com



Glen Giffen
Business Development Manager, NSW
P: +61 439 354 202
E: qlen.qiffen@coxautoinc.com



Lloyd Gourel De Saint-Pern
Head of Finance & Insolvency, National
P: +61 429 160 149
E: bertrand.goureldesaint-pern@coxautoinc.com



Cory Gregson
Business Development Executive, SA/NT
P: +61 472 821 883
E: cory.gregson@coxautoinc.com



Ben Johnson
Business Development Manager, QLD
P: +61 484 524 502
E: benjamin.johnson@coxautoinc.com



Steffan Lancaster
Head of Council & Government, National
P: +61 408 076 633
E: steffan.lancaster@coxautoinc.com



Lawrence Lepp
Business Development Manager, NSW
P: +61 457 904 090
E: lawrence.lepp@coxautoinc.com



Charlie Lillie
Business Development Manager, QLD
P: +61 481 033 730
E: charlie.lillie@coxautoinc.com



Steve Lloyd
National Account Manager, QLD
P: +61 409 639 961
E: steve.lloyd@coxautoinc.com



Scott Matthews
Senior Valuer
P: +61 474 890 122
E: scott.matthews@coxautoinc.com



Aidan McCartan
Business Development Manager, WA
P: +61 419 387 383
E: aidan.mccartan@coxautoinc.com



Tony McGeehan
Business Development Manager, VIC
P: +61 437 729 428
E: anthony.mcgeehan@coxautoinc.com



Angus McLennan
Business Development Manager, NSW
P: +61 499 363 177
E: angus.mclennan@coxautoinc.com



**Bryan McNeilly**Head of Agriculture, National **P:** +61 438 840 201 **E:** bryan.mcneilly@coxautoinc.com



Patrick Mitchell National Account Manager, NSW P: +61 400 872 031 E: patrick.mitchell@coxautoinc.com



Byron Murphy
Head of Sales, SA/NT
P: +61 447 623 954
E: byron.murphy@coxautoinc.com



Adrian Paley
Head of Corporate, National
P: +61 428 769 945
E: adrian.paley@coxautoinc.com



Mark Peel Senior Valuer P: +61 428 682 592 E: mark.peel@coxautoinc.com



Scott Richardson
Business Development Manager, SA
P: +61 429 786 089
E: scott.richardson@coxautoinc.com



Paul Rittman
Head of Sales, Industrial, National
P: +61 499 301 410
E: paul.rittman@coxautoinc.com



Mark Robson
National Account Manager, NSW
P: +61 478 312 410
E: mark.robson@coxautoinc.com



Josh Sanders
Head of Manufacturing, National
P: +61 411 499 860
E: josh.sanders@coxautoinc.com



Dale Scott
Business Development Manager, VIC
P: +61 478 315 779
E: dale.scott@coxautoinc.com



Richard Skellern
Head of Industrial, National
P: +61 418 974 599
E: richard.skellern@coxautoinc.com



Daniel Smith
Business Development Executive, VIC
P: +61 497 168 308
E: daniel.smith2@coxautoinc.com



Dave Souter
Business Development Manager, NT
P: +61 408 517 340
E: david.souter@coxautoinc.com



Daniel Sykes Head of Sales, WA P: +61 478 309 949 E: daniel.sykes@coxautoinc.com



Daniel Tezacker
Business Development Manager, SA
P: +61 437 991 848
E: daniel.tezacker@coxautoinc.com



Ashley Williams
Business Development Executive, QLD
P: +61 429 014 207
E: ashley.williams@coxautoinc.com



Chris Williams
Head of Transport, National
P: +61 401 257 722
E: christopher.williams@coxautoinc.com



Lana Wright
Valuer – WA
P: +61 409 122 174
E: lana.wright@coxautoinc.com



## **New Zealand**



Adam Edmonds
Business Development Manager
P: +64 21 772 490
E: adam.edmonds@coxautoinc.com



Logan Fenemor
Business Development Manager
P: +64 27 470 7084
E: logan.fenemor@coxautoinc.com